

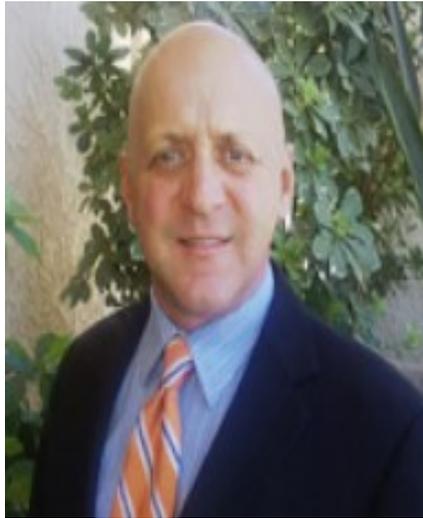


2nd Quarter 2020

Member Spotlight - Titan Cleaners, Cave Creek, AZ

Titan Cleaners opened in 2003. The current owner, Robert Demarsh, bought the plant in 2016. Robert came from the retail industry and drycleaning was new to him. However, he didn't take long to settle in.

Titan Cleaners is located in Cave Creek and one of their fastest growing segments of their business has been fluff and fold. Cowboy starched jeans are also very popular. Robert has expanded his business by offering just about every service available including rugs, sheets and linens. He does most of it in house but does send out some of the work.



Robert also offers pick up and delivery service. He has an app that his customers can load on their devices that allows them to order a pickup or track and pay for their order. His customers love it.

He uses perc and just replaced his original machine with a larger slightly used machine. In addition, he is doing more and more wetcleaning. In addition to the cleaning machine he has replaced his topper and is in the process of taking his internal systems to wireless. Robert also continues to seek more ways to diversify to add additional revenue streams.

Titan Cleaners has a website as well as a Facebook page that helps with advertising. He takes advantage of DLI's weekly updates of his Facebook posts. He also appreciates the Garment Analysis service available to members. He has used the service successfully on a number of occasions. He uses the TABS bulletins as a reference tool for his customer service managers to make it easier to discuss potential problems with customers.

When Robert took over the business, he was already a member of WSDLA/DLI as the former owner was a member. When his membership was about to expire, he decided to renew the membership and hasn't regretted his decision. He appreciates the benefits and being kept up to date about what is happening in the industry.

In This Issue

Member Spotlight	1
President's Message	3
WSDLA Board of Directors . . .	3
Newest Member.	3
Newest Allied Trade Members .	3
Allied Trade Directory	4
Executive Directors Corner . .	4,6
Allied Trade Spotlight	5
Arizona Third Fastest Growth. .	7
OSHA 50th Anniversary	9
Button Dye Stains.	11
Arizona's Governors Letter. . .	12
Business Growth Seminar	14
Changes at your Company	15
Customer Notice Poster	16
Leaky Steam Traps.	17
Employee Rights Poster.	18
Calendar of Events	19
WSDLA Mission Statement. . .	19

Miele WetCare PROFESSIONAL PROCESS

Pony Express Cleaners in Scottsdale

The Latest Plant with Miele WetCare®!

"When another WetCare store's pressing equipment was down, our plant pressed items that had been cleaned there. My employees did not know how they were cleaned and could not tell the difference. That is what sold me on switching to Miele WetCare. It was half the cost of a new drycleaning machine and can process both dryclean items as well as laundry. We clean chef coats for a restaurant and oils are not an issue at all. We also have more time to process comforters & households at the end of the day when our dryclean machine would normally sit empty."

- Kevin Redden, Owner



Pictured with the Miele PW6321 WetCare Washer & PT8807 Steam Dryer are Brenda, the plant manager of Pony Express and Nick Eckenrode of Laundry & Cleaners Supply.

Exclusive Features Make Miele WetCare® Your Best Choice:

Stainless Steel Honeycomb™ Drum



The Honeycomb™ design allows fabrics to float on a protective film of water. Also used in Miele Dryers, it protects fabrics with a cushion of air during drying. **The gentle handling is key to preventing distortion & stretching of garments.** Coupled with Lanadol WetCare chemistry, shrinkage, loss of color & felting are eliminated.

- **Two Dry-to-Dry Cycles / Hour**
- **The Only True Freely Programmable Controller = Maximum Flexibility**
- **100% Environmentally Friendly**
- **No Hazardous Chemicals**



WETCARE, CREATED BY KREUSSLER

To Learn More About , contact Nick Eckenrode • (480) 324-6041

LC SUPPLY

402 S. 50th St. Phoenix, AZ 85034 • (602) 244-0770 • SINCE 1977

WSDLA Board of Directors

2020

OFFICERS/EXECUTIVE BOARD

David Meyer, President 602-952-7085

Phil D'Elia, Vice President 602-431-8555

Melissa Coborubio, Secretary 602-332-4778

Carol Ticgelaor, Treasurer 602-264-0701

Heath Bolin, Chairman of the Board 520-419-7558

DIRECTORS

Steve Mailloux, Al Phillip's the Cleaner 702-349-1637

Jeff Schwarz, A.L. Wilson 201-240-9446

Mark Witt Sr. & Jr. Arcadia Cleaners 602-955-3680

Bruce Grebin, Farmers Insurance 480-598-1110

Flora Castellio, Flora's Cleaners 520-335-8663

Andrew Kotauk, GoGetMy Laundry 602-471-8526

Dave Eckenrode, LC Supply 602-244-0770

Denise Testori, Prestige Cleaners 480-495-2272

David Miller, Small Business America 480-223-1234

Dave Silliman, Uptowne Cleaners 602-264-0701

Dale Pickard, United Cleaners Supply 702-327-1553

Edwin Los, Village East Cleaners 702-407-8657

EXECUTIVE DIRECTOR

Bill Hay, 602-524-0023, ed@wsdla.org

WELCOME NEWEST MEMBER

Stephanie Beyer - Super Cleaners

Scottsdale, AZ

WELCOME NEWEST ALLIED TRADE MEMBERS

Gene Hicks - Fabritec

Florence, KY

Rashad Thornton - Pacific Premier Bank

Phoenix, AZ

Dean Piles - Arizona Foundation Solution's

Phoenix, AZ

President's Message

This is the hardest article I have ever written and probably one of my last.

Life has changed forever in the last couple of weeks. This is nothing like the recession of 2008. The world has stopped. We all face the possibility of getting very sick and some won't recover.

Ok, so what can we do?

Reduce hours. Produce on a few days if you have slowed down greatly.

Strategies.

Apply for a Small Business Loan. Some of the newer SBA loans will forgive all or a portion on the loan.

NEGOTIATE with anyone that you owe money to. Try for a few months of rent to be deferred., same with utilities, suppliers, etc.

Make sure you have gloves for your employees and follow CDC guidelines.

Get on every conference call and Webinar that you can find that address the Covid 19 situation.

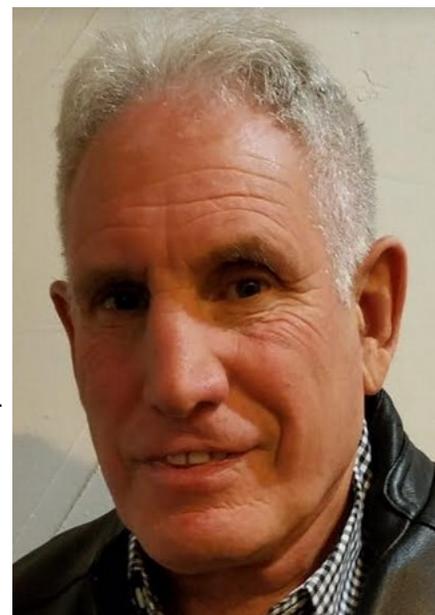
Call all your customers with orders on the conveyers. Even if you don't deliver, use your car to deliver and generate revenue.

Sadly, I beg you to watch your numbers and don't try to save a business that was already failing. Some of my friends in California and New York simply closed their doors. It is going to be a long road back to recovery. In business 101 I learned your first loss is your best loss.

I hope by the time you get this article they have found a cure or can verify dry cleaning can destroy the virus.

Be well my friends.

David Meyer



THANK YOU! ALLIED TRADES MEMBERS

A.L. WILSON CO.

Jeff Schwarz

ARIZONA FOUNDATION SOLUTIONS, LLC

Dean Piles

ARROW LEATHERCARE

Bruce Gershon

BRUCE GREBIN INSURANCE AGENCY

Bruce Grebin

CPEC

Jerry Salcedo

HENDERSON INSURANCE AGENCY

Scott Henderson

KAJIWARA EQUIPMENT CO.

Art Kajiwara

KREUSSLER, INC.

Richard Fitzpatrick

LAUNDRY & CLEANERS SUPPLY, INC.

Dave Eckenrode

LAUNDRY & CLEANERS EQUIPMENT CO.

Tim Eckenrode

M&B HANGER CO.

Steve Mathews

OUR TOWN AZ

David Cox

PACIFIC PREMIER BANK

Rashad Thornton

PRO LAUNDRY

Jim Nolan

R.R. STREET & CO. Inc./Adco

John Cirillo

SANITONE

Gene Hicks

SANKOSHA U.S.A., INC.

Andrew (Bud) Bakker

SHEEN EQUIPMENT CO.

Chino Martinez

SMALL BUSINESS AMERICA

David Miller

TRANS CHEM ENVIRONMENTAL CO.

Don Huey

UNITED CLEANERS SUPPLY

Lane Olson

U.S. WESTERN MULTITEC, INC.

Don Dallons

WES VIC SYSTEMS

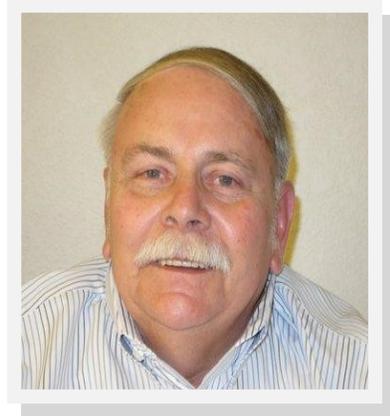
Chad Boucher

ZELLERMAYER

David Singer

Executive Directors Corner

The world as we knew it has been turned upside down. In some ways it feels like 911 all over again. The biggest problem I have is realizing that I have no idea how long it will be before we get back to some semblance of normalcy. However, the one thing I'm sure of is that we will get through this together.



I have been busier than ever participating in conference calls and webinars of every description. Almost all of them have centered around Covid 19 in one way or another. Lately, most of them have been focused on how to apply for the money available from the government in the form of the PPP program and the Disaster Relief Program.

Most of the cleaners I have spoken to have already applied for one or both of these loans. However, in most cases, the banks seem slow to respond because they claim they haven't gotten enough instructions from the government as to how the program works. The one thing that is a constant is that there are changes everyday in how banks are responding. All of the conference calls and webinars I've attended say, "The Squeaky wheel gets the grease." In other words, call your bank daily to get an update on your applications from your loan officer.

Another underlining point that these webinars and CC's have in common is their message about staying in touch with your customers. Some owners are calling their customers to ask how they are doing. In addition, if that customer has an order in the plant they offer to deliver the order to them even if they don't normally offer delivery. It helps with cash flow and lets your customer know you are interested in them.

A recent webinar I attended concerning the various loans available to small business owners stressed the importance of depositing the money from the loan in a separate account. By doing so, proving where that money went will be a lot easier if it all came out of one account. Remember, loan forgiveness isn't automatic. You must prove you spent the money on what it was intended for.

The important thing now is to communicate with both your employees and your customers. Personally call all of your customers and ask how they are doing. If they have clothes on the rack, ask if they want them delivered, even if you don't offer pick up and delivery.

Continued on Page 6

Allied Trade Spotlight – Laundry & Cleaners Equipment



Tim Eckenrode, owner of Laundry & Cleaners Equipment, began his career in the industry in 1977 with his dad Doug and brother Dave started the company. In 1982 the Eckenrode's decided to expand the business by including equipment and service to their already thriving business of selling chemicals and supplies. Before long they had established themselves as the leader in sales, service, supplies, parts, and design for the commercial laundry industry and drycleaning industries.

In August of 1993 Laundry & Cleaners built a new facility to make more room for their expanding businesses. In 2019 the need for more room once again became a problem. As a result, Tim decided to look for his own facility that he could tailor to his needs. His customers include drycleaners, industrial laundries, hospitality, resorts, healthcare, vended laundry, and multi-housing.

When asked what he thought the future of the industry would look like Tim stated, "There will always be a need for drycleaning and laundry services. However, the customers will be different. More millennials entering the marketplace is changing the demand for certain services. Having said that, everyone wants to wear clean clothes."

Tim is a member of the association in order to support the industry and his customers. He appreciates the fact that the association provides education for those just getting into the industry in addition to those that have been here for years. He believes that education is important to success.

Laundry & Cleaners Equipment is proud to distribute the finest brands available. We are dedicated to providing you with the best equipment, supplies, service, and parts available.

What We Offer

- Laundry equipment sales, service, financing, and facility design
- Vended Laundry Development
- Large Parts Department
- Statewide Service
- Drycleaning Equipment Sales & Service

Authorized Dealer For



Drycleaning Machines



Pressing Equipment



Washer/Extractors &
Dryers



Boilers Systems



Boiler Systems



Pressing Equipment

Executive Directors Corner (Continued from Page 4)

Speaking of communicating with your customers and employees look for the posters on pages 16 and 18. One is meant to be posted in your call office to educate your customers as to the importance of keeping their clothing and household items clean. The other poster is a new one from the Wage and Hour Division of the U.S. Department of Labor. It outlines Employee Rights regarding benefits under the Families First Coronavirus Response Act. This notice should be posted where other mandated employee notices are displayed. If you would prefer either form in a pdf Format, please let me know and I will email one to you.

Best regards, Bill Hay
ed@wsdla.org Cell: 602-524-0023

Tim Eckenrode • President

LAUNDRY & CLEANERS EQUIPMENT

Office: (602) 244-0800 • Mobile: (602) 525-2711
320 S. 25th St., Phoenix, AZ 85034

Teckenrode@laundryandcleaners.com

LEATHER & SPECIALTY CLEANING

America's Most Recommended Specialty Cleaner, Since 1914



*Leather & Suede
Handbags & UGGS
Fur & Shearlings*

*Wedding Gowns
Down
and More....*

ASK ABOUT OUR PREPAID SHIPPING PROGRAM

TOLL FREE
800.542.7769
www.arrowcare.com

CALL
TODAY



The Western States Drycleaners & Launderers Association newsletter is published quarterly.

WSDLA welcomes submission of typed articles and pictures. Larger articles submitted in WORD format will also be considered for publication.

Advertising rates are available on request. Call 877-342-1114 or email ed@wsdla.org for rates.

Our Allied Trade members support allows us to provide this newsletter to all drycleaners and launderers

Arizona - Starting the Decade Off Right

New Census Report Ranks Arizona Third-Fastest Growing State

Arizona ranked third in percentage growth rate in 2019, according to estimates released this week by U.S. Census Bureau. With a nearly 1.7 percent growth from July 2018 to July 2019, Arizona jumped from 4th to 3rd-highest rate of growth in the nation.

BREAKING: With more than 120,000 new residents, **#Arizona** moved from fourth to third-highest rate of growth in the country between 2018 and 2019! With more people and a booming economy, AZ is investing in the things that really matter, like K-12 public schools and public safety.



Sanitone[®]
Not Just Soap. Solutions.

Gene Hicks
Area Sales/Service Manager
(859) 653-5608
ghicks@fabritec.com

A Division of Fabritec International • 8145 Holton Dr, Suite 110 • Florence, KY 41042
(800) 543-0406 • (859) 781-8200 • (859) 781-8280 fax • sanitone.com



TransChem ENVIRONMENTAL

Hazardous Waste Management, Transportation & Disposal

- ✓ **TransChem Environmental, LLC (TCE) is your single, reliable source to properly handle hazardous waste issues.**
- ✓ **Let us worry about your waste disposal. We offer the lowest prices and best service for regularly scheduled pick ups.**

- ✓ **Our environmental professionals and chemical disposal specialists have the credentials and experience to solve your hazardous waste issues quickly, safely, and professionally.**
- ✓ **We never use subcontractors, so you can be assured that we are accountable to you, your timeline and your budget.**
- ✓ **Our Management team is ready to respond to your needs with speed and safety. Most quotations are provided with 24 hours!**
- ✓ **Call Don Huey, Vice President, Sales at (866) 778-8563 (O) or (602) 513-6528 (C)**

FLEX COMMERCIAL LAUNDRY SOLUTIONS DESIGNED TO CLEAN WITH EFFICIENCY

REDUCE COSTLY RECLEANS BY GETTING IT CLEAN
THE FIRST TIME. CHOOSE FLEX!



CLEANWITHFLEX.COM
(800) 4STREETS or (630) 416-4244

EXPERIENCE A CUSTOM CLEAN TODAY!



OSHA_DOL ✓
@OSHA_DOL



This year marks the 50th anniversary of the Occupational Safety and Health Act of 1970. Follow [@OSHA_DOL](#) throughout the year for a celebration of the agency's ever-progressing efforts to [#KeepWorkersSafe](#): [osha.gov/news/newsrelea...](https://www.osha.gov/news/newsrelea...)
[#OSHA50](#)



JEREMY LAMAR
REGIONAL SALES MANAGER



D 505.506.1100
E jlamar@4streets.com

R. R. Street & Co. Inc.
184 Shuman Blvd., Suite 150
Naperville, IL 60563 USA
1-800-4STREET (478-7338)

4STREETS.COM



Adco, Flex, Laidlaw and Puritan brands are part of the Street's family

For Sale

2016 - 15 H.P. Fulton Boiler

In Great Condition

Call Jim Nolan

602-992-0545



Limited time offer:
**5.99% Financing
for 60 months!**
This promotion is subject to change without notice and rates may vary depending upon individual credit profile.

HARMONY CLEANING SYSTEM

Your #1 Dry Cleaning Alternative

Replace your perc or
alternative solvent dry cleaning
machine with a simplified more
efficient system

- **One Shot Additive:** Maestro Wet Cleaning solution is all you need for all garments. Simple!
- **Environmentally Safe:** No harmful chemicals or hazardous waste.
- **Superior Results:** Harmony Wet-Cleaning system removes soil and odors better than traditional dry cleaning. Clothes look, feel, and smell cleaner.
- **Efficient Process:** Automated wash programs and dry-to-dry cycles save time, labor, and space.
- **Higher Production:** Shorter cycles than perc or alternative solvents.

"We went with the
Harmony machines
and it's probably one of
the best things I have
ever done!"

Heath Bolin - Sparkle Cleaners



CALL TODAY!



PHOENIX

3120 W. Weldon Ave
Phoenix, AZ 85017
602-248-0808

TUCSON

3202 S. Richey Ave.
Tucson, AZ 85713
520-790-7377

Go to: <http://www.harmonywetcleaning.com/testimonials/>

Button Dye Stains



Manufacturers often add trim materials to garments to enhance their appearance. Such items may include buttons, beads, appliques, or leather patches. Decorative buttons are one of the more popular trims.

Buttons may be plastic or shell buttons, or may be dark, colored, fabric-covered buttons. Care must be taken when cleaning garments that contain dark, colored, fabric-covered buttons. Before drycleaning, colorfastness testing should be performed to determine if the button trim bleeds. To be on the safe side, it may be beneficial to remove the buttons prior to cleaning even if

testing shows that the button dye does not bleed.

When stain removal procedures are necessary in areas around the buttons, the buttons should be tested with water, detergent, and wetside agents. If the dyes bleed, the buttons should be removed and re-attached after the garment is completely dry.

If dye bleeding and staining occurs, remove the buttons and follow standard dry-side and/or wetside stain removal procedures to determine if the staining can be removed. On lighter-colored fabrics, testing should also be performed with bleaching agents.

Photo caption: The black color on these buttons transferred to various areas of fabric during drycleaning.

More information on this topic can be found in the following bulletins on DLI's Drycleaning Encyclopedia:

- Technical Operating Information (TOI) 686: Restoration Techniques for Dye Bleeding, Dye Migration, and Chafing
- TOI 647: Dye Bleeders and Solvent Maintenance



Dan Pollock

Technical Sales Representative

Kreussler, Inc.

6103 Johns Rd. • Suite 7 • Tampa, FL 33634

Toll Free: 866-860-9265 • Fax: 813-884-1599 • Cell: 562-310-1511

e-mail: daniel.pollock@kreussler.com





STATE OF ARIZONA
OFFICE OF THE GOVERNOR

DOUGLAS A. DUCEY
GOVERNOR

EXECUTIVE OFFICE

April 14, 2020

Dear Members of the Business Community,

I want to begin by thanking you for your partnership during this public health emergency. Once again, our business community has stepped up to the plate and demonstrated real leadership in prioritizing the safety of our citizens and looking out for workers and consumers.

I'm also aware of what a challenging time this has been. It was just a short time ago that the economy was booming, our revenues were at record highs and national unemployment at 50 year lows. Due to an unforeseen pandemic, we are now facing very different circumstances.

Public health remains our top priority. But in addition to the "response," we are also focused on the "recovery." With unprecedented unemployment, and our small businesses struggling to stay afloat, we know there will be much work to be done in reinvigorating Arizona's economy.

Arizona's *Stay Home, Stay Healthy, Stay Connected* order is in effect until April 30. In making decisions about public health, I will continue to lean on Dr. Cara Christ, and follow guidance from the Centers for Disease Control and Prevention (CDC). And as we look to re-energize our economy, I'm looking to you to provide recommendations and expertise on how the state should approach this needed economic recovery. This includes incorporating public health guidance into everyday business practices, policy ideas, regulatory reforms, and other executive actions that can help accelerate our business and economic recovery. I want to ensure that we do everything we can to get our economy back on track.

I've asked Sandra Watson, President and CEO of the Arizona Commerce Authority to spearhead this effort with you all and help prioritize the recommendations from our business leaders on how best to kick-start our recovery.

I am confident that everything we have done as a state to combat this virus will provide us the opportunity to safely approach economic recovery in the coming weeks. I will need the help and support of your industry to rehire employees, safely deploy CDC guidance, and get this economy back to business.

Sincerely,

Douglas A. Ducey
Governor
State of Arizona



Sheen Equipment, LLC is a reputable Laundry & Dry Cleaning Equipment company with over 35 years of experience. We serve not only the Phoenix metropolitan area but also Northern Arizona, Tucson, Casa Grande and Yuma areas.

Our Key Services:

- ❖ **Installations**
- ❖ **Troubleshoot & Repair**
- ❖ **Propose New Build/Plant Layouts**
- ❖ **Service Equipment**



We provide full equipment services to help maintain all types and brands, servicing both commercial and small business, all while offering the absolute best service to make your business more productive and efficient. Sheen Equipment is a one-stop shop for your laundry and dry cleaning equipment needs.



R.L. "CHINO" MARTINEZ, JR.
CHANDLER, AZ

CONTRACTOR LICENSE: ROC 228234

CELL: (480) 720-2663 · FAX: (480) 855-0833 · EMAIL: sheen@sheenequipment.com



WSDLA Holds Seminar on Maximizing Profitability



WSDLA held a seminar presented by Peter Blake, Executive Director of four Regional Drycleaning Association's. Peter's presentation focused on using all of the tools in your toolbox to maximize your profitability.

Peter explored both the resources available through DLI and WSDLA as well as from other sources. He discussed social media and email marketing, data mining, promoting professionalism and diversification. He also addressed a number of questions from seminar attendees that were submitted prior to the seminar.

Peter's presentation had everyone sitting on the edge of their seats. Another worthwhile seminar for the books.

When is the last time you updated your Facebook page?



With DLI's new **Effortless Social Media program**, you won't have to.

DLI finds and posts content for you. Weekly updates keep your profile fresh and engaging with customers.

It's that Easy.



GO TO DLIONLINE.ORG/ESM OR CALL DLI FOR MORE INFORMATION.

Develop New, Loyal Customers **EVERY SINGLE MONTH!**



- Get Them in the Door
- Track your Results and Who Came In
- Find Out How They Feel About Your Business
- Thank Them For Coming and Invite Them Back

Lock Out Your Competition & Increase Your Profit!

~18% of people move every year – which means you can do everything right and still lose customers – They just MOVE!
Contact us today – coxd@ourtown.net
www.ourtownaz.com
Call (602)923-7770

\$100
Gift Certificate
Use towards any
Our Town America Services

Changes at Your Company?

Have there been changes at your Company? Is the name and address label for this newsletter still correct? Do we have your email address? Are there other key people working for your company, possibly at other locations that would like to receive their own copy of our newsletter? Send us your changes by email to ed@wsdla.org or mail to: WSDLA, c/o Bill Hay, 6616 S. 5th Place, Phoenix, AZ 85042

DEAR CUSTOMERS

Our greatest concern is for the welfare and safety of our customers, staff, and community. During this crisis it is essential to keep your clothes and household items clean.

The CDC and WHO declared the drycleaning process, which includes cleaning and pressing, effective on most viruses.

Our business has been declared an essential, life-sustaining service. We are here to help in the fight against this deadly virus. Count on us to keep your items clean.

Leaky Steam Traps



Q: When I drive up to my plant in the mornings I see lots of steam blowing out of the return tank exhaust. This seems like a lot of steam being wasted and it's sure to be costing me money. Is there some way I can capture all this steam and recycle it?

A: You already have a steam recycling system in place. Your steam traps are designed to draw in condensation and steam from equipment, condense the steam back into hot water, and discharge all of this condensation to your return tank. Once in the return tank, the water is pumped back into the boiler. Since the water is already hot the boiler doesn't need to work as hard to reheat it to the desired temperature. In this case, there is a large amount of steam blowing out of the exhaust we would recommend checking to see if one or several of the steam traps are malfunctioning. There should be a difference of at least 75 degrees F (23.8 degrees C) from the inlet and discharge line of the trap.



Steam traps can be checked by several different methods. Wax crayons, heat sensitive paper, and laser testers can all be used. Wax crayons are one of the most common. Simply wipe the crayon across the inlet side

of the trap. The wax should melt. Wipe the crayon again on the outlet side. Here it should not melt since the outlet side should be at least 75 degrees F (23.8 degrees C) cooler. If the wax melts on the outlet side you have steam leaking through the trap. It should be repaired or replaced.

With laser testers as shown in the images, simply aim and pull the trigger for a digital temperature reading. Repeat this process for each and every steam trap. And most of all, don't forget to check the trap on the main steam header. This trap is quite often the culprit.

Suggested Reading

DLI Silver, Gold, and Premier members may access more information on this topic in the following bulletins available in DLI's Encyclopedia of Drycleaning Online:

Technical Operating Information (TOI) 709: Eight Simple Energy Savers

Hkimmel

EMPLOYEE RIGHTS

PAID SICK LEAVE AND EXPANDED FAMILY AND MEDICAL LEAVE UNDER THE FAMILIES FIRST CORONAVIRUS RESPONSE ACT

The Families First Coronavirus Response Act (FFCRA or Act) requires certain employers to provide their employees with paid sick leave and expanded family and medical leave for specified reasons related to COVID-19. These provisions will apply from April 1, 2020 through December 31, 2020.

▶ PAID LEAVE ENTITLEMENTS

Generally, employers covered under the Act must provide employees:

Up to two weeks (80 hours, or a part-time employee's two-week equivalent) of paid sick leave based on the higher of their regular rate of pay, or the applicable state or Federal minimum wage, paid at:

- 100% for qualifying reasons #1-3 below, up to \$511 daily and \$5,110 total;
- 2/3 for qualifying reasons #4 and 6 below, up to \$200 daily and \$2,000 total; and
- Up to 12 weeks of paid sick leave and expanded family and medical leave paid at 2/3 for qualifying reason #5 below for up to \$200 daily and \$12,000 total.

A part-time employee is eligible for leave for the number of hours that the employee is normally scheduled to work over that period.

▶ ELIGIBLE EMPLOYEES

In general, employees of private sector employers with fewer than 500 employees, and certain public sector employers, are eligible for up to two weeks of fully or partially paid sick leave for COVID-19 related reasons (see below). Employees who have been employed for at least 30 days prior to their leave request may be eligible for up to an additional 10 weeks of partially paid expanded family and medical leave for reason #5 below.

▶ QUALIFYING REASONS FOR LEAVE RELATED TO COVID-19

An employee is entitled to take leave related to COVID-19 if the employee is unable to work, including unable to telework, because the employee:

- | | |
|---|---|
| <ol style="list-style-type: none">1. is subject to a Federal, State, or local quarantine or isolation order related to COVID-19;2. has been advised by a health care provider to self-quarantine related to COVID-19;3. is experiencing COVID-19 symptoms and is seeking a medical diagnosis;4. is caring for an individual subject to an order described in (1) or self-quarantine as described in (2); | <ol style="list-style-type: none">5. is caring for his or her child whose school or place of care is closed (or child care provider is unavailable) due to COVID-19 related reasons; or6. is experiencing any other substantially-similar condition specified by the U.S. Department of Health and Human Services. |
|---|---|

▶ ENFORCEMENT

The U.S. Department of Labor's Wage and Hour Division (WHD) has the authority to investigate and enforce compliance with the FFCRA. Employers may not discharge, discipline, or otherwise discriminate against any employee who lawfully takes paid sick leave or expanded family and medical leave under the FFCRA, files a complaint, or institutes a proceeding under or related to this Act. Employers in violation of the provisions of the FFCRA will be subject to penalties and enforcement by WHD.



WAGE AND HOUR DIVISION
UNITED STATES DEPARTMENT OF LABOR

For additional information
or to file a complaint:

1-866-487-9243

TTY: 1-877-889-5627

dol.gov/agencies/whd



WH1-422 REV 03/20



CALENDAR OF EVENTS

- July 13 - 17 DLI Introduction to Drycleaning Course—Laurel, MD.
July 20 - 31 DLI Advanced Drycleaning Course, Laurel, MD.
Sept. 23 - 25 DLI Stain Removal Course, Laurel, MD.

Watch for email notices regarding Conference Calls and Webinars sponsored by DLI and WSDLA.

When it is Time to Sell



Choose the Broker
Who Has Years
of Experience in
the Industry...

DAVID A. MILLER

*Arizona's Broker of Fine Laundry &
Dry Clean Businesses for Over 22 Years*

480-223-1234

Email: dmiller@SBAPhoenix.com

Web: SBAPhoenix.com

Small Business America
4801 S. Lakeshore Drive, #202
Tempe, AZ 85282
Associated with West USA Realty

WSDLA Mission Statement

Western States Drycleaners & Launderers Association, an affiliate of the Drycleaning & Laundry Institute, is the trade association of professional drycleaners and launderers in Arizona and Nevada.

The not-for-profit organization provides value through education, research, legislative representation and industry specific informational programs, products and services.

Western States Drycleaners & Launderers Association is dedicated to the highest standards of business ethics and professionalism, environmental responsibility, textile serviceability and a positive public image.



LEATHER CLEANING WITHOUT THE HASSLE!



- *CLEANED BY A CERTIFIED LEATHER EXPERT
- *FREE PICKUP AND DELIVERY
- *ONE WEEK TURNAROUND
- \$50 ANY LEATHER/SUEDE JACKET
- \$60 TRENCHCOAT LENGTH
- \$30 VESTS-BLOUSES-SHIRTS-SKIRTS
- \$35 PANTS

CALL OR EMAIL TODAY FOR A FREE PICKUP!

marci@quality1stcleaners.com (520)374-2474

Quality 1st Drycleaning & Laundry 2876 N Pinal Ave Ste C1, Casa Grande, AZ 85122

***Western States Drycleaners
& Launderers Association***

*P. O. Box 31838, Phoenix, AZ
85046*

